

Chief Executive Officer  
Ryan Harris



Board of Directors  
Jeanne Utterback, President  
Abe Hathaway, Vice President  
Tami Humphry, Treasurer  
Lester Cufaude, Secretary  
James Ferguson, Director

Finance Committee  
**Meeting Agenda**  
May 27, 2026 @ 11:00 am  
Mayers Memorial Healthcare District  
Fall River Boardroom  
43579 Hwy 299E  
Fall River Mills, CA 96028

In observance of the Americans with Disabilities Act, please notify us at 530-336-5511, Ext 1130 at least 48 hours in advance of the meeting so that we may provide the agenda in alternative formats or make disability-related modifications and accommodations. The District will make every attempt to accommodate your request.

**Attendees**

Tami Vestal-Humphry, Committee Chair, Board Member  
Abe Hathaway, Board Member  
Ryan Harris, CEO  
Travis Lakey, CFO  
Lisa Neal, Board Clerk

				<b>Approx. Time Allotted</b>
<b>1</b>	<b>CALL MEETING TO ORDER</b>			
	This meeting will be conducted in accordance with Robert's Rules of Order and the Bylaws of Mayers Memorial Healthcare District.			
<b>2</b>	<b>CALL FOR REQUEST FROM THE AUDIENCE - PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS</b>			
	Persons wishing to address the Board are requested to fill out a "Request Form" prior to the beginning of the meeting (forms are available from the Clerk of the Board (M-W), 43563 Highway 299 East, Fall River Mills, or in the Board Room). If you have documents to present for the members of the Board of Directors to review, please provide a minimum of nine copies. When the President announces the public comment period, requestors will be called upon one-at-a time, please stand and give your name and comments. Each speaker is allocated five minutes to speak. Comments should be limited to matters within the jurisdiction of the Board. Pursuant to the Brown Act (Govt. Code section 54950 et seq.) action or Board discussion cannot be taken on open time matters other than to receive the comments and, if deemed necessary, to refer the subject matter to the appropriate department for follow-up and/or to schedule the matter on a subsequent Board Agenda.			
<b>3</b>	<b>APPROVAL OF MINUTES</b>			
	3.1 Finance Board Committee Meeting – April 29, 2026	<b>Attachment A</b>	<b>Action Item</b>	2 min.
<b>4</b>	<b>FINANCIAL REVIEWS/BUSINESS</b>			
	4.1 April 2026 Financials & Accounts Payable (AP)/Accounts Receivable (AR)	<b>Attachment B</b>	<b>Action Item</b>	5 min.
	4.2 Board Quarterly Finance Review		<b>Action Item</b>	5 min.
	4.3 Nutanix 3-Yr Renewal	<b>Attachment C</b>	Discussion / <b>Action Item</b>	5 min.
<b>5</b>	<b>ADMINISTRATIVE REPORT</b>	<b>Attachment D</b>	Report	5 min.
<b>6</b>	<b>OTHER INFORMATION/ANNOUNCEMENTS</b>		Information	5 min.
<b>7</b>	<b>ADJOURNMENT:</b> Next Finance Board Committee Meeting – June 24, 2026			

Posted: 05.21.26

Public records which relate to any of the matters on this agenda (except Closed Session items), and which have been distributed to the members of the Board, are available for public inspection at the office of the Clerk to the Board of Directors, 43563 Highway 299 East, Fall River Mills, CA 96028. This document and other Board of Directors documents are available online at [www.mayersmemorial.com](http://www.mayersmemorial.com).

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Board of Directors  
**Finance Committee Minutes**  
April 29, 2026 @ 11:00 am  
Mayers Memorial Healthcare District  
Burney Boardroom  
20647 Commerce Way  
Burney, CA 96013

*These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action taken.*

1	<b>CALL MEETING TO ORDER:</b> Tami Humphry called the Finance Board Committee meeting to order at 11 a.m. on April 29, 2026, in accordance with Robert's Rules of Order and the Bylaws of Mayers Memorial Healthcare District, which govern the conduct of the meeting.		
<b>BOARD MEMBERS PRESENT:</b>		<b>STAFF PRESENT:</b>	
Tami Vestal-Humphry, Committee Chair Abe Hathaway, Vice President		Ryan Harris, CEO Travis Lakey, CFO Jessica DeCoito, COO Libby Mee, CPO Lisa Neal, Board Clerk	
<b>ABSENT:</b>			
2	<b>CALL FOR REQUEST FROM THE AUDIENCE – PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS –</b> None.		
3	<b>APPROVAL OF MINUTES:</b>		
3.1	Finance Board Committee Meeting – March 25, 2026. A motion to accept the minutes, as presented, was made, seconded, and carried.	<i>Hathaway/ Humphry</i>	<i>Approved by All</i>
4	<b>FINANCIAL REVIEWS</b>		
4.1	March 2026 Financials & Accounts Payable (AP)/Accounts Receivable (AR) A motion to take the financial statements, accounts payable, and accounts receivable to the Board for action was made, seconded, and carried.	<i>Hathaway/ Humphry</i>	<i>Approved by All</i>
5	<b>ADMINISTRATIVE REPORT:</b> Written report provided by Travis Lakey.		
6	<b>OTHER INFORMATION/ANNOUNCEMENTS:</b> Ryan successfully negotiated a physician employment agreement with Dr. Delaney, who will join the organization as Emergency Department Medical Director while also providing clinical coverage in the Emergency Department. In addition, Ryan successfully renegotiated agreements with Drs. Leach, Edholm, and Winter, eliminating the need to engage an external outsourcing agency.		
7	<b>ADJOURNMENT:</b> The committee chair declared the meeting adjourned at 11:45 a.m. Next Finance Board Committee Meeting is May 27, 2026		

**MAYERS MEMORIAL HOSPITAL**

Statistical Data

Attachment B

Fiscal Year Ending JUNE 30, 2026

COMPARISON TO ACTUAL

2026 2026

April	March
Actual	Actual

Variance

**VOLUME:**

FY 2026 FYE 2025

YTD	YTD
Actual	Actual

Variance

**% Increase  
or Decrease**

Actual	Actual	Variance		Actual	Actual	Variance	% Increase or Decrease
<b>DISCHARGES</b>							
14	9	5	Acute	139	142	(3)	-2.11%
6	14	(8)	Swing Bed	102	75	27	36.02%
1	6	(5)	Skilled Nursing Care (DISCHG)	50	30	20	66.72%
2	3	(1)	Observations	47	70	(23)	-32.91%
<b>PATIENT DAYS</b>							
45	33	12	Acute	462	524	(62)	-11.81%
46	122	(76)	Swing Bed	1,068	725	343	47.32%
2,166	2,075	91	Skilled Nursing Care	20,802	23,363	(2561)	-11.01%
<b>LENGTH OF STAY</b>							
3.21	3.67	(0)	Acute	3.32	3.69	(0)	-9.91%
7.67	8.71	(1)	Swing Bed	10.47	9.67	1	8.32%
Skilled Nursing Care							
<b>AVERAGE DAILY CENSUS</b>							
1.50	1.06	0	Acute	1.69	1.91	(0)	-11.81%
1.53	3.94	(2)	Swing Bed	3.90	2.65	1	47.32%
72.20	66.94	5	Skilled Nursing Care	75.92	85.27	(9)	-11.01%
<b>ANCILLARY SERVICES</b>							
0	0	0	Surgery Inpatient Visits	0	0	0	
16	15	1	Surgery OP/ procedure visits	156	130	26	20.02%
366	369	(3)	Emergency Room Visits	4,240	3,772	468	12.42%
137	148	(11)	Outpatient Services Procedures	1,507	1,413	94	6.72%
731	744	(13)	Laboratory Visits	6,809	6,304	505	8.02%
630	564	66	Radiology Procedures	5,600	5,193	407	7.82%
499	611	(112)	Physical Therapy Procedures	6,335	6,154	181	2.92%
256	210	46	Cardiac Rehab	2,033	1,810	223	12.32%
104	90	14	Telemedicine visits	821	706	115	16.32%
14	8	6	Admissions from ER	132	154	(22)	-14.31%
20	25	(5)	Transfers from ER	237	194	43	22.22%
915	840	75	Clinic Visits	7,896	6,074	1822	30.02%
60	58	2	Ambulance	575	546	29	5.32%
<b>PRODUCTIVITY:</b>							
Productive FTE's							
5.96	5.87		Nursing - Acute	5.51	8.98		
38.38	37.49		Long Term Care	34.79	34.41		
59.46	61.03		Ancillary	56.40	55.74		
69.24	71.09		Service	66.18	69.94		
173.04	175.48		Total Productive	162.88	169.07		
104.38	98.92		Non-Productive FTE's	106.43	95.47		
277.42	274.4		Paid FTE's	269.31	264.54		
<b>PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED</b>							
2.45	2.53			2.08	2.42		

**MAYERS MEMORIAL HOSPITAL****Balance Sheet**

	<u>APR 2026</u>	<u>APR 2025</u>
Cash - General, Payroll, & Petty Cash	35,915,434	31,048,999
Reserve Cash (Unrestricted)	1,975,530	1,915,045
Restricted Cash	<u>1,643,512</u>	<u>2,269,169</u>
<b>Cash</b>	<b>39,534,476</b>	<b>35,233,213</b>
Mortgage-Based Securities-Available for Sale	7,895,321	0
Patient Accounts Receivable	13,087,373	13,622,280
Patient Allowances	<b>(6,344,503)</b>	<b>(6,526,044)</b>
Net Patient Accounts Receivable	6,742,871	7,096,236
Shasta County Tax Receivables	106,967	<b>(259,498)</b>
Inventories	1,242,024	650,431
Other Accounts Receivable	42,712	3,595
Prepaid Expenses	708,164	1,385,739
Medicare/Medi-Cal Settlements	<u>30,357</u>	<u>4,178,175</u>
<b>Total Current Assets</b>	<b>56,302,893</b>	<b>48,287,891</b>
<b>Property, Plant, &amp; Equipment</b>		
Land and Building Improvements	3,969,852	3,969,852
Building and Fixed Equipment	42,963,502	40,167,429
Equipment	16,580,546	16,559,667
SBITA Asset	4,823,113	4,053,816
Construction in Progress	1,484,833	3,150,529
Accumulated Depreciation	<b>(32,271,293)</b>	<b>(30,258,052)</b>
Accumulated Amortization-Leases CBS	<b>(145,444)</b>	<b>(121,663)</b>
Accumulated Amortization-SBITA's	<b>(464,503)</b>	<b>(365,298)</b>
<b>Total Property, Plant &amp; Equipment</b>	<b>36,940,606</b>	<b>37,156,279</b>
<b>Total Assets</b>	<b>93,243,499</b>	<b>85,444,171</b>
Accounts Payable	859,767	1,902,670
Payroll and Related Liabilities	1,732,433	1,285,929
Current Subscription Liability	376,474	56,818
Accrued Interest	323,940	196,965
Notes & Loans Payable	122,759	601,839
Current Portion of Medicare/Medi-Cal IGT Settlement	<b>(0)</b>	<b>(90,300)</b>
Current Portion of Medicare/Medi-Cal Settlement	<u>757,299</u>	<u>(33,582)</u>
<b>Total Current Liabilities</b>	<b>4,172,673</b>	<b>3,920,339</b>
<b>Long Term Debt</b>		
2011 CABs	1,265,803	1,386,054
GO Bond/CABS	1,265,803	1,386,054
Leases	275,353	<b>(24,983)</b>
Notes & Loans Payable/CHFFA	1,055,563	1,196,702
GO Bond Series B & Refunding USDA	19,215,000	19,241,000
Capital Leases & Settlement Payments	20,545,917	20,412,719
Long Term Subscription Liability	<u>3,070,780</u>	<u>3,495,746</u>
<b>Total Long-Term Debt</b>	<b>24,882,500</b>	<b>25,294,520</b>
<b>Fund Balance</b>		
Restricted Fund Balance	30,379	28,681
Restricted Fund Balance-Hospital	4,508,543	2,877,710
Fund Balance - Hospital	<u>60,079,591</u>	<u>53,322,921</u>
<b>Total Fund Balance</b>	<b>64,188,326</b>	<b>56,229,312</b>
<b>Liabilities and Fund Balance</b>	<b>93,243,499</b>	<b>85,444,171</b>
<b>Current Ratio</b>	<b>13</b>	<b>12</b>
<b>Net Income</b>	<b>28,418,078</b>	<b>19,353,972</b>

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses  
Fiscal Year Ending JUNE 30, 2026  
COMPARISON TO ACTUAL

2026 APRIL Month Actual	2025 APRIL Month Actual		2026 APRIL YTD Actual	2025 APRIL YTD Actual	Variance	%
		<b>Patient Revenue</b>				
661,796	823,121	(161,325)	10,578,969	8,885,100	1,693,869	19%
1,368,011	1,271,386	96,625	12,224,225	13,283,550	(1,059,325)	-8%
3,403,913	3,180,595	223,318	36,356,159	31,954,664	4,401,495	14%
(137,718)	(62,087)	(75,631)	(1,237,252)	(457,283)	(779,969)	171%
5,296,002	5,213,016	82,986	57,922,564	53,666,846	4,255,719	8%
(2,216,335)	(6,204,150)	3,987,815	(9,452,847)	(9,451,088)	(1,759)	0%
(24,864)	(216,648)	191,784	(181,477)	(746,383)	564,905	-76%
(14,941)	(11,215)	(3,725)	(203,007)	(199,979)	(3,028)	2%
5,636	429,250	(423,614)	(378,844)	(39,034)	(339,810)	871%
(2,250,504)	(6,002,763)	3,752,259	(10,216,175)	(10,436,484)	220,308	-2%
137,061	119,562	17,499	1,135,945	917,815	218,130	24%
3,182,559	(670,185)	3,852,745	48,842,334	44,148,177	4,694,157	11%
		<b>Net Revenue</b>				
1,944,818	1,750,952	193,866	20,077,594	19,138,278	939,315	5%
840,253	850,026	(9,773)	6,088,402	5,163,708	924,693	18%
416,975	486,517	(69,541)	4,004,363	3,875,635	128,728	3%
202,385	119,166	83,220	1,813,246	1,439,792	373,453	26%
40,640	30,296	10,344	635,669	311,345	324,325	104%
256,662	294,449	(37,787)	2,780,861	2,952,382	(171,521)	-6%
92,533	49,972	42,561	935,270	973,053	(37,783)	-4%
389,835	374,716	15,119	4,351,800	4,236,780	115,021	3%
275,887	194,468	81,419	2,948,497	2,104,232	844,265	40%
17,393	41,800	(24,407)	268,555	359,416	(90,860)	-25%
75,768	87,269	(11,500)	1,016,129	1,132,201	(116,073)	-10%
49,242	39,022	10,220	533,796	388,028	145,768	38%
40,116	35,964	4,153	962,496	1,017,111	(54,615)	-5%
160,175	163,384	(3,209)	1,891,143	1,716,964	174,179	10%
8,587	8,371	215	106,898	151,242	(44,344)	-29%
4,536,210	4,324,783	211,427	45,778,804	42,173,225	3,605,579	9%
(1,353,651)	(4,994,969)	3,641,318	3,063,531	1,974,952	1,088,578	55%
(408,759)	(4,766,005)	4,357,245	7,632,221	4,354,859	3,277,362	75%
		<b>Net Income</b>				
1,145,769	467,344	678,425	7,329,320	4,600,031	2,729,288	59%
115,574	115,582	(9)	871,506	1,052,431	(180,925)	-17%
357,388	353,962	3,426	3,961,210	3,272,556	688,653	21%
944,892	228,964	715,928	4,568,690	2,379,906	2,188,784	92%
(408,759)	(4,766,005)	4,357,245	7,632,221	4,354,859	3,277,362	75%
		<b>Net Income</b>				

**MAYERS MEMORIAL HOSPITAL  
NON-OPERATING REVENUE AND EXPENSE  
RETAIL PHARMACY**

<b>2026 APRIL Month Actual</b>	<b>2025 APRIL Month Actual</b>	<b>Variance</b>		<b>2026 APRIL YTD Actual</b>	<b>2025 APRIL YTD Actual</b>	<b>Variance</b>	<b>Increase Decrease %</b>
<b>Retail Pharmacy Revenue</b>							
95,486	0	95,486	Medi-Cal	1,249,305	647,791	601,514	63.28%
(41)	111,963	(112,004)	Retail Pharmacy Revenue	9,980	442,643	(432,662)	-97.75%
2,040	1,464	576	Retail Pharmacy Revenue	17,466	114,223	(96,757)	-84.71%
65,835	52,451	13,384	Private	563,062	599,200	(36,138)	-6.03%
336,958	188,423	148,536	Third Party	3,087,661	1,824,216	1,263,445	69.26%
(41)	111,963	(112,004)	Other	9,980	442,643	(432,662)	-97.75%
<u>500,278</u>	<u>354,300</u>	<u>145,978</u>	<b>Non-Operating Revenue</b>	<u>4,927,474</u>	<u>3,628,073</u>	<u>1,299,401</u>	<u>35.82%</u>
<b>Non-Operating Expenses</b>							
5,131	15,132	(10,001)	Salaries & Wages	174,600	164,025	10,575	6.45%
2,578	193	2,385	Employee Benefits	17,282	8,781	8,501	96.80%
344,563	272,817	71,746	Supplies	3,519,268	2,628,085	891,184	33.91%
0	30,880	(30,880)	Ancillary Travelers	102,021	316,081	(214,060)	-67.72%
0	0	0	Non-Operating Employee Travel Expenses	2,206	7,055	(4,849)	-68.73%
15	15,526	(15,512)	Other Purchased Services	1,100	20,421	(19,322)	-94.62%
1,469	1,485	(16)	Utilities	16,667	12,187	4,479	36.75%
0	0	0	Repairs	0	850	(850)	-100.00%
856	240	616	Other	8,373	33,513	(25,140)	-75.02%
2,766	2,766	0	Depreciation	28,029	28,029	0	0.00%
11	8	3	Rent - Lease	110	70	40	56.61%
<u>357,388</u>	<u>339,046</u>	<u>18,342</u>	<b>Total Non-Operating Expense</b>	<u>3,869,655</u>	<u>3,219,098</u>	<u>650,557</u>	<u>20.21%</u>
142,890	15,254	127,636	<b>Net Income (Loss)</b>	1,057,819	408,975	648,844	15.61%

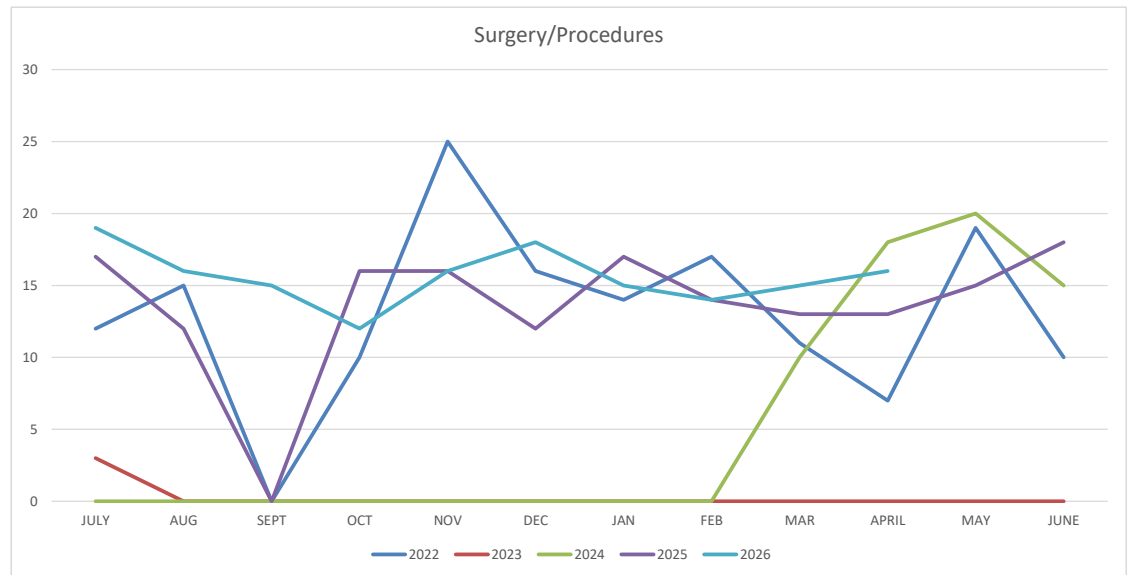
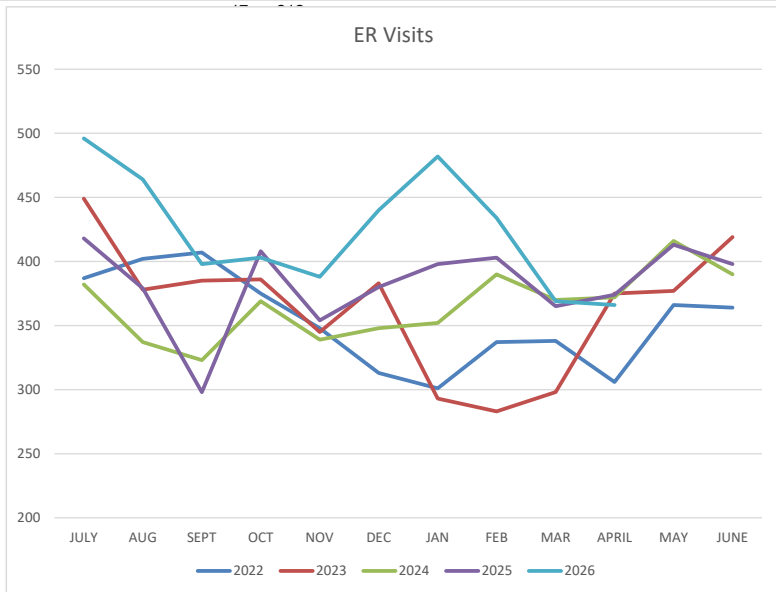
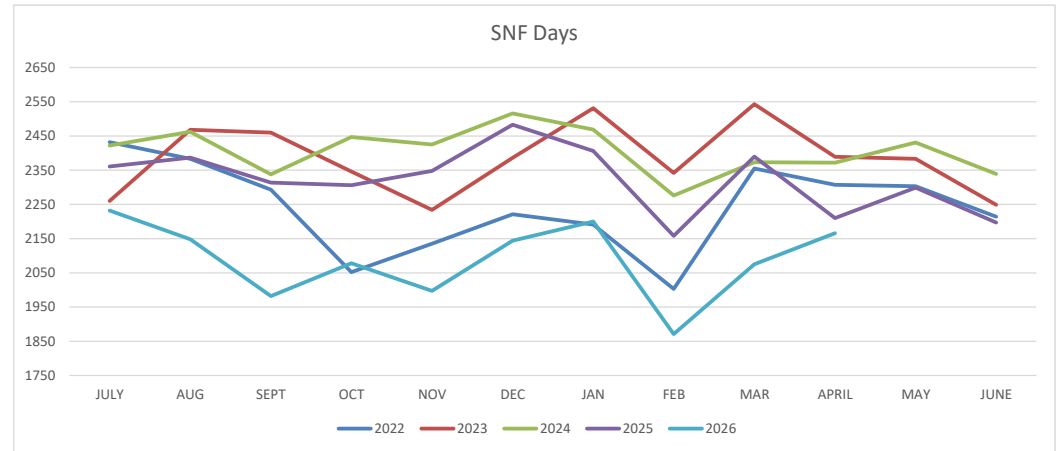
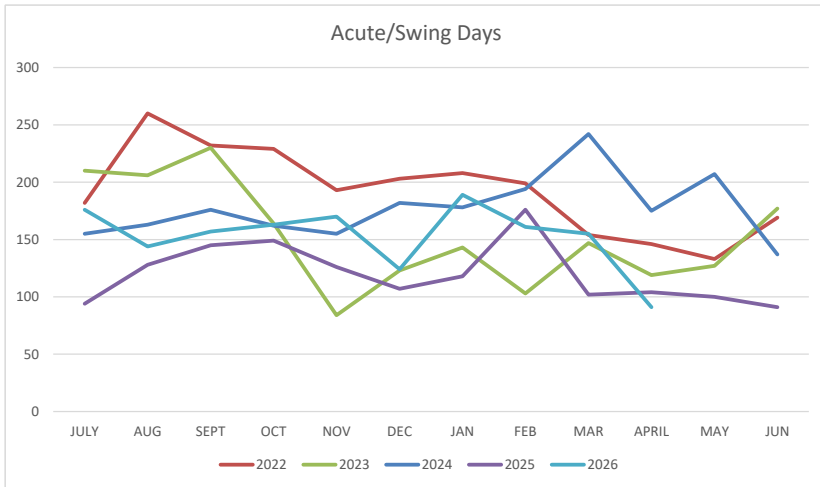
## RHC INCOME STATEMENT

	2025 JUL	2025 AUG	2025 SEP	2025 OCT	2025 NOV	2025 DEC	2026 JAN	2026 FEB	2026 MAR	2026 APR		YTD APR	
<b>Patient Revenue</b>	153,027	127,661	177,226	154,214	167,775	204,543	228,268	193,723	177,221	206,859	0	0	1,790,517
Other Operating Revenues	10,165	18,670	11,833	6,100	6,295	6,254	6,386	6,167	6,099	6,155	0	0	84,123
Salaries and Wages	125,891	167,809	101,721	102,273	186,638	118,947	111,912	118,157	103,101	108,480	0	0	1,244,930
Employee Benefits	9,296	11,357	7,458	8,327	11,944	7,828	7,817	11,074	8,172	8,682	0	0	91,954
Supplies	4,468	2,045	13,878	17,518	5,053	8,876	14,447	16,664	3,875	13,312	0	0	100,135
Professional Fees	6,720	12,253	12,300	21,608	788	1,610	1,505	1,508	1,500	1,610	0	0	61,401
Other Purchased Services	11,188	3,647	15,134	2,336	27,328	52,018	30,605	42,413	46,995	44,164	0	0	275,827
Repairs & Maintenance	0	0	0	0	0	0	1,623	0	0	0	0	0	1,623
Utilities	0	0	0	0	0	71	0	0	0	0	0	0	71
Insurance Other	2,082	2,082	2,082	2,082	0	1,963	1,963	0	1,963	2,082	0	0	16,299
Other Expenses	1,132	1,366	1,395	1,765	1,636	1,585	3,574	3,528	301	304	0	0	16,586
Depreciation Expense	4,480	4,480	4,336	4,480	4,336	4,480	4,480	4,047	4,480	4,335	0	0	43,934
Operating Expenses	165,256	205,038	158,304	160,388	237,723	197,377	177,927	197,391	170,387	182,969	0	0	1,852,759
<b>Total Expenses</b>	165,256	205,038	158,304	160,388	237,723	197,377	177,927	197,391	170,387	182,969	0	0	1,852,759
Income from Operations	(2,064)	(58,707)	30,756	(74)	(63,653)	13,420	56,727	2,499	12,932	30,045	0	0	21,881

**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
- Fiscal Year 2026

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	MISC. PAYMENTS	MISC. PMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS
July 31, 2025	5,888,168.35	189,940.91	3,548,999.06	195,050.52		3,353,948.54	1,815,223.55	1,209.32
August 31, 2025	5,772,268.03	186,202.19	3,785,601.54	239,402.04		3,546,199.50	2,107,867.47	-
September 30, 2025	5,713,769.17	184,315.13	3,452,345.55	171,886.38		3,280,459.17	2,370,480.32	945.01
October 30, 2025	5,725,435.37	184,691.46	3,362,479.66	155,703.80		3,206,775.86	2,214,462.65	5,068.30
November 29, 2025	5,768,172.21	192,272.41	5,802,699.86	445,393.40	243,132.19	5,114,174.27	2,965,164.53	-
December 30, 2025	6,129,705.44	197,732.43	3,953,170.63	174,584.53		3,778,586.10	2,687,061.37	8,889.55
January 29, 2026	6,648,552.72	214,469.44	4,428,128.30	650,604.27		3,777,524.03	2,692,828.07	664.64
February 27, 2026	5,956,862.49	212,745.09	27,384,977.47	133,795.03	24,679,762.81	2,571,419.63	2,208,755.86	9,582.98
March 30, 2026	6,129,573.68	197,728.18	4,567,079.19	122,674.77	12,409.56	4,431,994.86	4,178,478.03	1,625.36
April 29, 2026	5,795,782.63	193,192.75	7,686,479.74	133,776.87	3,340,268.04	4,212,434.83	3,004,929.55	482.22
May 30, 2026	-	-	-	-	-	-	-	-
June 29, 2026	-	-	-	-	-	-	-	-
<b>YTD TOTAL</b>	<b>59,528,290.09</b>	<b>195,329.00</b>	<b>67,971,961.00</b>	<b>2,422,871.61</b>	<b>28,275,572.60</b>	<b>37,273,516.79</b>	<b>26,245,251.40</b>	<b>28,467.38</b>

<b>ACCOUNTS RECEIVABLE AGING</b>				<b>PAYOR MIX - YTD % OF REVENUE</b>				
	April \$ OUTSTANDING	April DAYS OUT	March DAYS OUT	April	March	February	3 MONTH AVERAGE	
MEDICARE	4,850,040.27	43.82	28.17	MEDICARE	41.64%	43.85%	44.54%	43.34%
MEDI - CAL	3,821,501.54	37.52	18.36	MEDI - CAL	39.88%	38.87%	39.83%	39.53%
THIRD PARTY	3,051,510.42	16.45	15.32	THIRD PARTY	16.01%	15.54%	14.38%	15.31%
PRIVATE	933,714.00	2.22	4.31	PRIVATE	2.48%	1.75%	1.25%	1.83%
<b>OVERALL</b>	<b>12,656,766.23</b>	<b>62.90</b>	<b>66.17</b>					



**MAYERS MEMORIAL HOSPITAL  
2025-2026 OPERATING ACTUAL**

	2025 JUL	2025 AUG	2025 SEP	2025 OCT	2025 NOV	2025 DEC	2026 JAN	2026 FEB	2026 MAR	2026 APR		2026 YTD	
<b>Operating Revenue</b>													
Acute Revenue	1,170,920	1,022,453	1,139,258	1,037,729	1,209,392	928,449	1,388,454	1,086,796	933,722	661,796	0	0	10,578,969
Revenue - SNF Inpatient	1,275,568	1,250,700	1,151,163	1,179,290	1,113,173	1,353,976	1,176,416	992,867	1,363,061	1,368,011	0	0	12,224,225
Outpatient Revenue	3,520,129	3,564,415	3,550,165	3,808,582	3,506,688	3,871,645	3,894,632	3,656,349	3,579,641	3,403,913	0	0	36,356,159
Patient Revenue	5,783,541	5,862,173	5,785,873	6,006,695	5,527,281	5,980,165	6,294,525	5,560,212	5,826,097	5,296,002	0	0	57,922,564
Total Patient Revenue	5,783,541	5,862,173	5,785,873	6,006,695	5,527,281	5,980,165	6,294,525	5,560,212	5,826,097	5,296,002	0	0	57,922,564
<b>Less Deductions</b>													
MCMC Contractual	(1,615,892)	(1,718,595)	(1,846,567)	(1,886,117)	(229,979)	(515,259)	922,365	2,441,386	(2,787,855)	(2,216,335)	0	0	(9,452,847)
Charity and Write-Offs	(6,650)	(1,410)	(46,844)	(2,112)	(39,091)	(22,692)	(27,248)	(8,549)	(2,018)	(24,864)	0	0	(181,477)
Admin Adjustments and Employee Discounts	(5,421)	(13,523)	(8,520)	(11,662)	(8,409)	(86,068)	(22,873)	(15,424)	(16,166)	(14,941)	0	0	(203,007)
Provision for Bad Debt	7,726	(25,019)	5,693	4,902	12,669	(361,523)	(43,619)	5,997	8,695	5,636	0	0	(378,844)
Total Deductions	(1,620,237)	(1,758,547)	(1,896,238)	(1,894,990)	(264,810)	(985,542)	828,625	2,423,411	(2,797,344)	(2,250,504)	0	0	(10,216,175)
Other Operating Revenues	91,446	85,377	94,407	118,192	155,537	119,263	155,995	49,339	129,329	137,061	0	0	1,135,945
Net Revenue	4,254,750	4,189,003	3,984,042	4,229,898	5,418,007	5,113,887	7,279,145	8,032,961	3,158,082	3,182,559	0	0	48,842,334
Salaries and Wages	1,868,814	2,196,380	1,738,587	1,752,310	3,053,159	1,807,975	1,910,775	1,891,795	1,912,982	1,944,818	0	0	20,077,594
Employee Benefits	690,612	465,220	522,311	849,495	530,724	516,098	587,205	537,979	548,506	840,253	0	0	6,088,402
Supplies	218,422	425,952	396,270	384,310	421,880	512,151	373,443	419,462	435,498	416,975	0	0	4,004,363
Professional Fees	172,673	148,400	197,283	180,759	118,036	164,744	194,762	176,889	257,315	202,385	0	0	1,813,246
Travelers	486,338	491,929	426,994	382,646	409,232	417,389	468,253	400,759	478,427	389,835	0	0	4,351,800
Other Purchased Services	260,079	313,853	287,239	314,167	298,143	270,477	304,507	245,664	278,480	275,887	0	0	2,948,497
Repairs & Maintenance	33,452	28,755	22,037	22,408	20,464	37,983	25,006	26,125	34,933	17,393	0	0	268,555
Utilities	136,026	119,768	132,787	89,435	78,854	109,326	121,021	61,708	91,436	75,768	0	0	1,016,129
Insurance Other	129,294	54,417	57,441	50,880	25,730	49,241	49,241	20,792	47,518	49,242	0	0	533,796
Other Expenses	163,073	145,477	155,532	158,845	117,405	287,240	104,620	145,243	323,674	114,775	0	0	1,715,884
Interest Expense	36,426	36,402	359,606	37,922	36,316	(10,244)	39,808	36,580	349,564	40,116	0	0	962,496
Depreciation Expense	180,025	181,124	165,544	167,027	162,863	422,450	156,631	179,174	116,131	160,175	0	0	1,891,143
Rental/Lease	10,041	8,760	10,016	10,272	13,965	15,083	10,144	10,687	9,345	8,587	0	0	106,898
Operating Expenses	4,385,275	4,616,435	4,471,647	4,400,477	5,286,771	4,599,912	4,345,414	4,152,856	4,983,807	4,536,210	0	0	45,778,804
Total Operating Expenses	4,385,275	4,616,435	4,471,647	4,400,477	5,286,771	4,599,912	4,345,414	4,152,856	4,983,807	4,536,210	0	0	45,778,804
Net Operating Revenue over Expense	(130,525)	(427,432)	(487,605)	(170,579)	131,236	513,975	2,933,731	3,880,105	(1,825,725)	(1,353,651)	0	0	3,063,531
Interest Income-MBS	0	0	42,863	44,140	36,529	35,948	35,177	51,510	41,971	40,937	0	0	329,075
<b>Non-Operating Revenue</b>													
Non-Operating Revenue	558,826	544,286	858,111	673,304	600,994	798,891	686,820	503,523	958,795	1,145,769	0	0	7,329,320
Interest Income	128,804	107,740	86,772	85,895	55,707	41,599	53,404	93,146	102,866	115,574	0	0	871,506
Non-Operating Expenses	136,713	394,260	509,652	544,260	428,240	466,144	425,967	355,450	343,136	357,388	0	0	3,961,210
Total Non-Operating	550,917	257,766	478,094	259,079	264,990	410,294	349,434	292,729	760,496	944,892	0	0	4,568,690
Net Revenue over Expense	420,392	(169,666)	(9,511)	88,500	396,226	924,268	3,283,165	4,172,835	(1,065,230)	(408,759)	0	0	7,632,221
Days in Month	31	31	30	31	30	31	31	28	31	30			304
Expenses per Day	135,653	143,075	143,537	136,563	170,797	134,757	135,122	141,917	157,022	145,868	0	0	144,431
Days Cash on Hand	248	226	162	162	84	92	90	236	214	246	0	0	249
Cash in Bank @ Month End	37,808,049	36,854,813	34,786,700	33,776,773	26,122,475	24,099,742	23,977,679	45,403,125	45,144,791	47,429,798	0	0	47,429,798

## ACCOUNTS RECEIVABLE

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2025	\$5,346,153.31	\$1,625,265.51	\$1,087,089.43	\$718,496.58	\$1,006,777.83	\$559,555.26	\$2,555,422.00	\$12,898,759.92
AUGUST	2025	\$5,719,984.05	\$1,711,329.95	\$1,014,586.94	\$907,466.95	\$670,032.30	\$690,870.70	\$2,416,620.79	\$13,130,891.68
SEPTEMBER	2025	\$5,789,768.61	\$1,809,936.10	\$1,004,234.19	\$865,916.44	\$845,371.73	\$538,780.51	\$2,701,414.71	\$13,555,422.29
OCTOBER	2025	\$6,486,933.77	\$1,953,502.34	\$1,359,903.21	\$792,481.48	\$678,217.88	\$651,312.82	\$3,407,599.15	\$15,329,950.65
NOVEMBER	2025	\$6,370,717.42	\$1,962,778.01	\$1,112,159.22	\$470,227.44	\$240,736.11	\$235,976.65	\$1,337,460.75	\$11,730,055.60
DECEMBER	2025	\$5,697,018.20	\$2,262,743.21	\$1,498,597.66	\$915,828.13	\$747,832.81	\$544,570.17	\$2,880,732.98	\$14,547,324.16
JANUARY	2026	\$6,297,348.99	\$2,264,088.83	\$1,124,253.25	\$1,010,017.25	\$778,451.19	\$647,368.84	\$3,081,384.29	\$15,198,810.64
FEBRUARY	2026	\$6,476,876.53	\$3,213,475.13	\$1,335,757.50	\$894,054.85	\$784,775.54	\$682,040.89	\$2,882,083.43	\$16,269,063.87
MARCH	2026	\$5,731,193.96	\$1,724,172.76	\$1,622,220.22	\$738,211.39	\$727,287.80	\$612,440.98	\$2,628,531.30	\$13,784,058.41
APRIL	2026	\$5,357,559.21	\$1,484,072.60	\$1,044,792.28	\$1,127,683.38	\$743,833.70	\$529,630.99	\$2,369,194.07	\$12,656,766.23
MAY	2026	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
JUNE	2026	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

## ACCOUNTS PAYABLE (includes accrued payables)

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2025	\$1,386,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,386,054.00
AUGUST	2025	\$1,460,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,460,690.00
SEPTEMBER	2025	\$1,177,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,177,332.00
OCTOBER	2025	\$1,367,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,367,852.00
NOVEMBER	2025	\$1,444,741.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,444,741.00
DECEMBER	2025	\$1,013,609.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,013,609.00
JANUARY	2026	\$1,199,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,199,435.00
FEBRUARY	2026	\$980,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$980,449.00
MARCH	2026	\$1,266,761.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,266,761.00
APRIL	2026	\$859,767.00	\$0.00	\$0.00	\$0.00	\$0.00	\$859,767.00
MAY	2026	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
JUNE	2026	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

## ACCOUNTS RECEIVABLE BY SYSTEM

<u>SYSTEM</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
<b>PARAGON</b>	(35.00)	-	-	-	-	-	(8,763.51)	(8,798.51)
<b>CERNER</b>	4,329,247.07	1,240,162.12	936,222.95	982,103.40	489,013.06	413,640.01	1,498,599.09	9,888,987.70
<b>PCC</b>	1,001,546.02	190,752.50	99,807.50	145,579.98	127,475.00	115,990.98	782,610.96	2,463,762.94
<b>MATRIXCARE</b>	26,801.12	53,157.98	8,761.83	-	127,345.64	-	96,747.53	312,814.10
<b>Total</b>	5,357,559.21	1,484,072.60	1,044,792.28	1,127,683.38	743,833.70	529,630.99	2,369,194.07	12,656,766.23
<b>%</b>	<b>42%</b>	<b>12%</b>	<b>8%</b>	<b>9%</b>	<b>6%</b>	<b>4%</b>	<b>19%</b>	
<b>% Prior to Cerner</b>	<b>65%</b>	<b>11%</b>	<b>6%</b>	<b>3%</b>	<b>2%</b>	<b>2%</b>	<b>11%</b>	

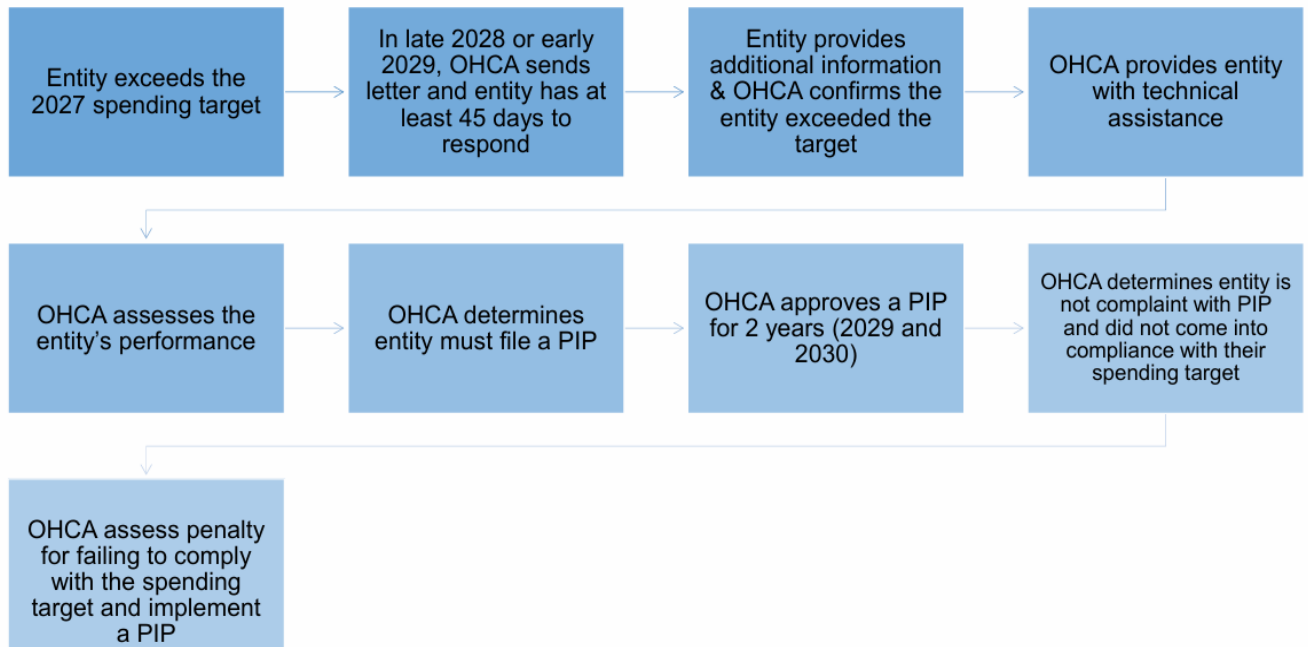
Ratios	FY 26	FY 25 Average	
Cash on Hand	328	268	Avg PY
Net Income	-408,759	366,667	Avg PY
Current Ratio	13		
AR Days	62.9	86	Avg PY
Accounts Payable	859,767	830,660	Avg PY
Daily Gross Revenue	193,193	173,009	Avg PY
YE% of Gross Revenue Collected	63% YTD	61%	Avg PY

- 1) Currently working on next year’s budget. Worked with all the managers to forecast for their individual departments. Presenting it in June, so I have insurance renewal costs and have a better model for next year’s supplemental payments.
- 2) AR days are headed in the right direction, and the collection percentage is higher than our historical average.
- 3) Retail Pharmacy is having a great year with a 36% increase in revenue.
- 4) The RHC's overall visits YTD are up 30% and have a positive bottom line, which is impressive given the use of Locum Docs.
- 5) Working with Wipfli to update our Debt Capacity Study to see how much we can borrow in the post-HR1 environment.
- 6) Had a great visit from the Director of HCAI and her staff. They commented that our deep commitment to our community is clear, and rural hospitals have unique challenges. Hopefully, this will help future policy development by allowing them to factor in how new requirements affect us compared to our large urban counterparts.
- 7) Our accounting software got a major update on the 18<sup>th</sup> with lots of changes. I had put this off as long as I could, as my counterparts in Plumas and Eastern Plumas have had issues with the new version, and hopefully, most of the bugs have been worked out over the last year.
- 8) Maintenance did a great job in remodeling the old thrift store space into a Billing and Hospice office.
- 9) Still waiting on HCAI to release the RHTP application, which is supposed to be here in “late Spring”. Once it’s released, we will have a month to turn it back in.
- 10) I was invited to the Northern and Central California Hospital Council Directors Board Meeting to discuss OHCA (Office of Healthcare Affordability), along with Ben Johnson from CHA (California Hospital Association). It was a productive interactive discussion with CEOs and Area Managers

from hospital systems such as Kaiser, Sutter, Adventist, and CommonSpirit. They also had a guest panel of the CEOs of Medical Managed Care Providers from Northern and Central California discussing their challenges with HR1.

11) OHCA’s last board meeting discussed penalties and the scenario for assessing penalties. When the director of HCAI was here, we discussed having a call about Critical Access Hospitals, as the cost-based methodology from Medicare makes it all but impossible to meet inpatient metrics, since we can’t operate at a loss.

## Context for Today’s Discussion – Scenario



## Recommended Spending Target Penalty Structure

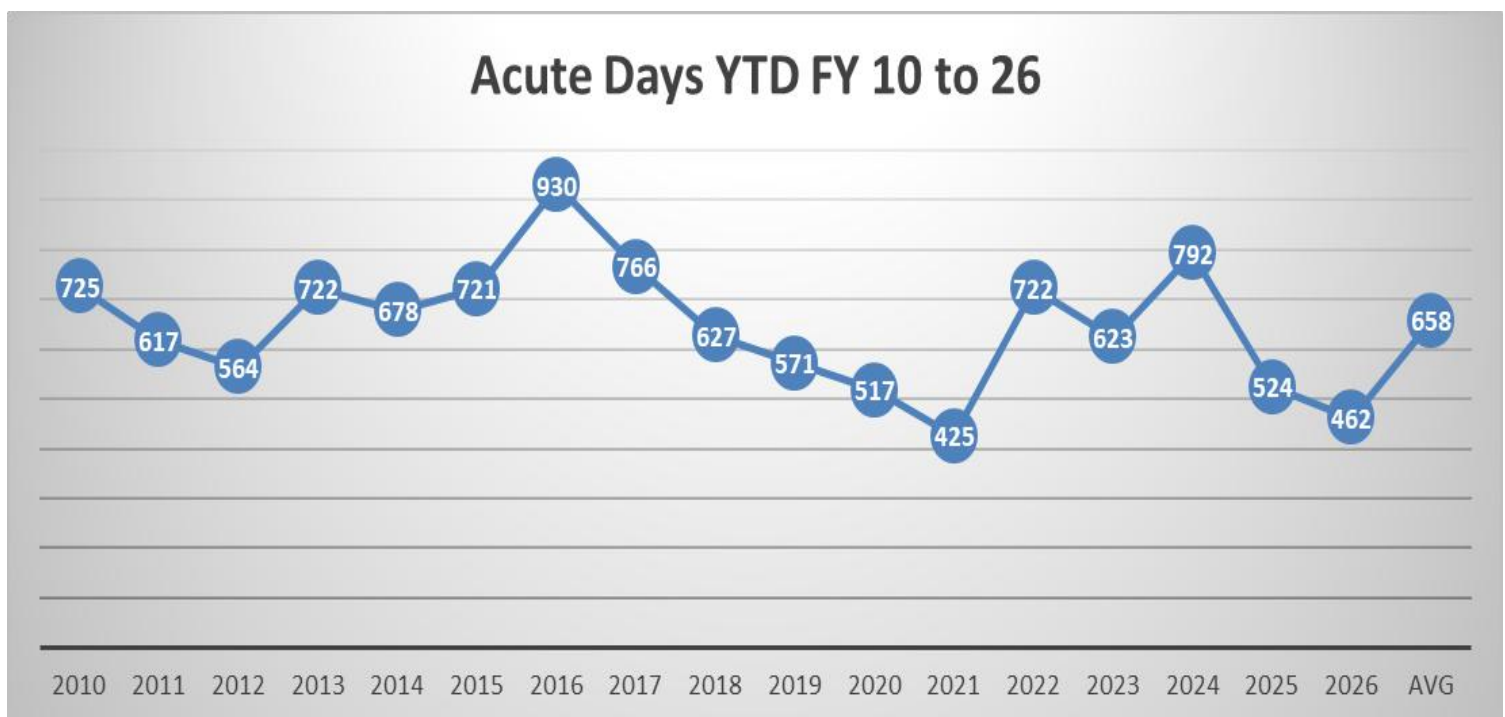
OHCA recommends a penalty structure that is initially commensurate with an entity’s failure to meet a spending target with adjustments.

### Step 1: Initially Commensurate

- OHCA would first calculate penalties that are initially commensurate with the degree to which the entity exceeded the spending target.
- “Initially commensurate” is the difference between an entity’s actual spending growth and what the growth would have been had the entity met the target.
- If we applied this to an unidentified sample of 2023 spending growth data, “initially commensurate” penalties may have included:
  - Lower range: \$4M
  - Middle range: \$40M
  - Upper range: \$350M

- 12) I attended the DHLF quarterly meeting, where we went over a wide-ranging agenda (Congrats to Ryan being named to the Executive Committee), with the biggest impact on us being the future of our directed payment programs. Come 2028, they will be more risk-based, with us making monthly IGTs and Partnership Healthplan paying us supplemental payments as add-ons for patient visits or a monthly payment based on our inpatient, SNF, ER, and outpatient visits. The risk comes from the IGT being determined from the prior year's volume, which will dictate our IGT amount. If our visits are fewer, we will pay more IGT for a smaller return. On the flip side, if our volume is higher, Partnership is paying more out than the IGT and federal match they would have received. Also, QIP, we would be paying our IGT in advance, with the risk of not meeting the metrics and not receiving the payment. Also, all payment programs will be reduced by 10% per year until we reach the average Medicare fee-for-service rates.
- 13) At the monthly Partnership Finance meeting, they discussed the current and future drop in enrollment with UIS (Unsatisfactory Immigration Status) members transitioning to traditional Medi-Cal, a modified asset test for Seniors and Persons with Disabilities, and the expanded Medi-Cal population members' work requirements and having to do six-month eligibility checks. This drop in membership translates into less revenue for Partnership and, on our side, more uninsured ER visits and smaller Rate Range payments in the future.
- 14) While many of the upcoming HR1-related developments present challenges, I want to provide some broader context to balance the outlook. FY27 is projected to be a strong year, supported by approximately eighteen months of DHDP payments and a solid Rate Range payment. We also remain in a strong reserve position and continue to have a seat at the table in discussions shaping supplemental payment models, which helps us make informed, strategic decisions about future planning.

Stats



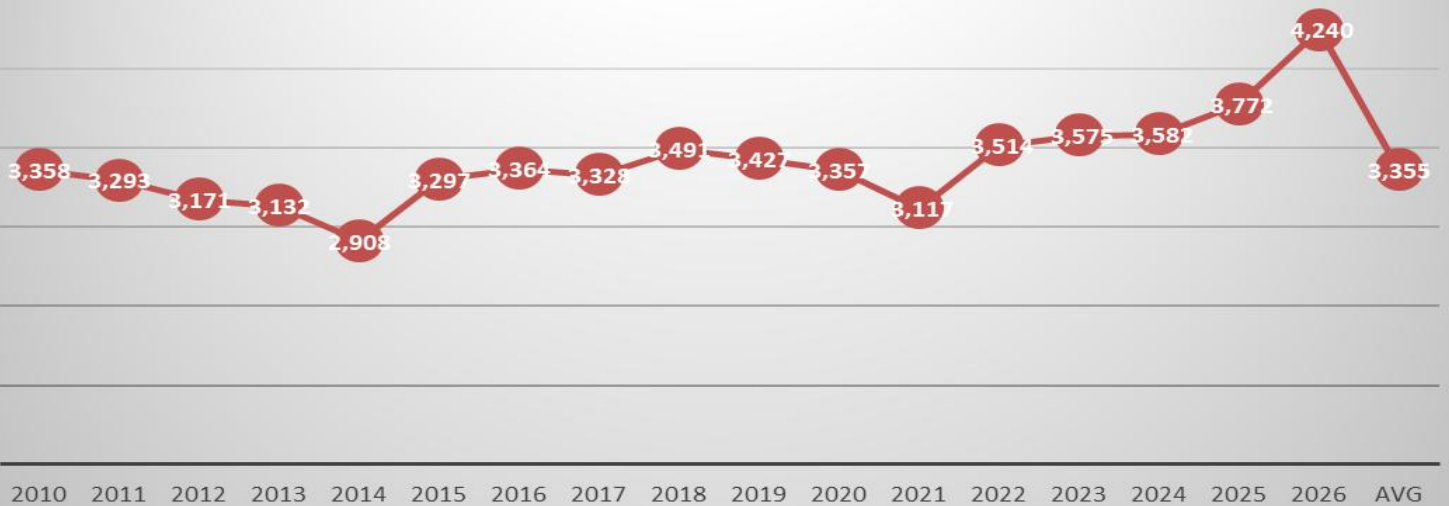
### Swing Days YTD FY 10 to 26



### SNF Days YTD FY 11 to 26



### ED Visits YTD FY 10 to 26



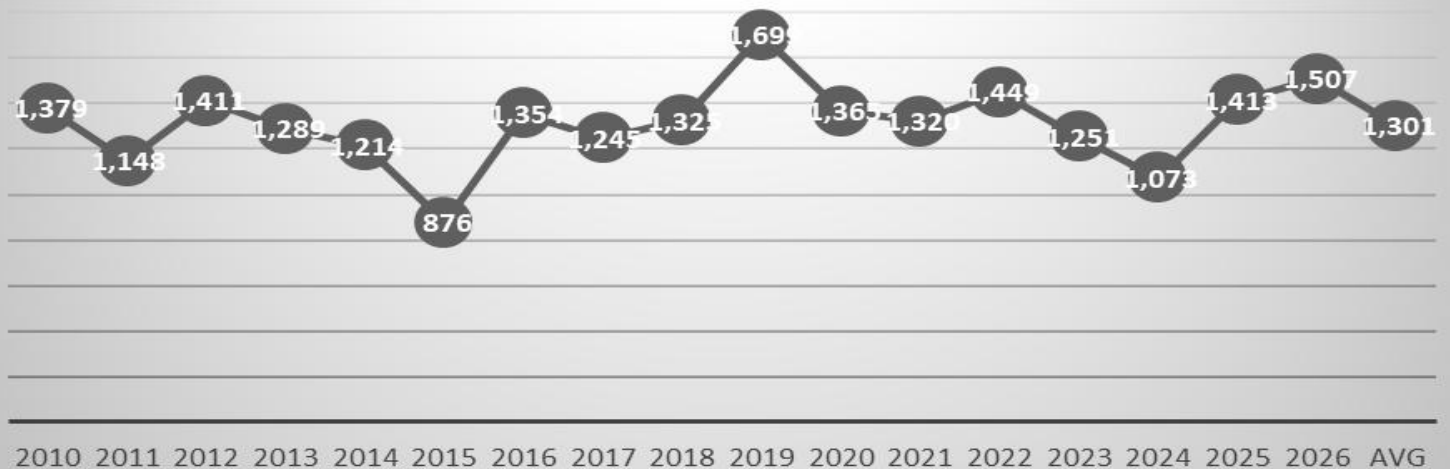
### Labs YTD FY 10 to 26



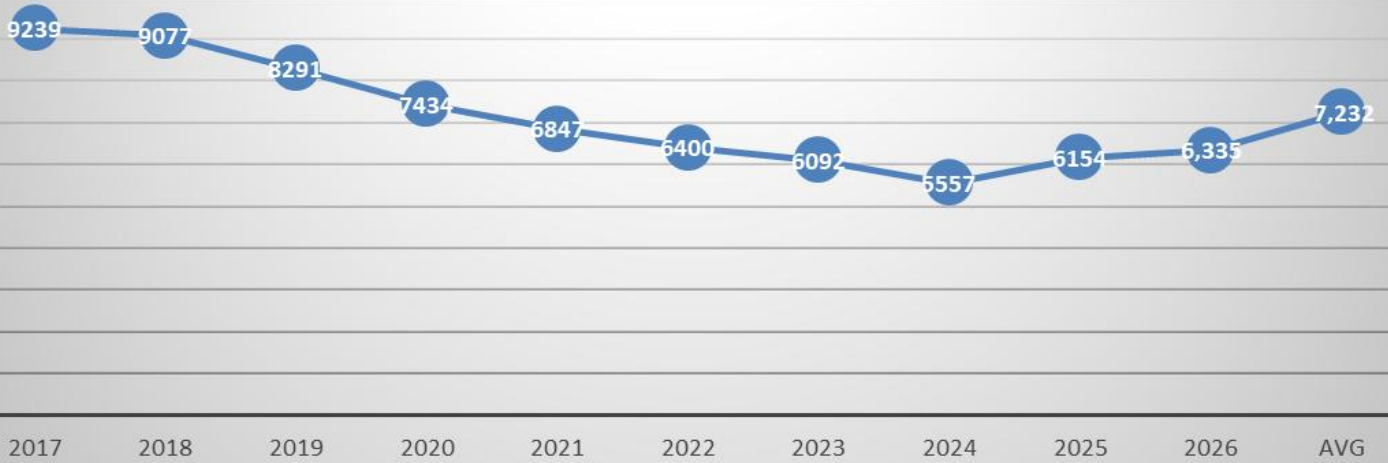
### Rad Procedures YTD FY 10 to 26



### OPM Procedures YTD FY 10 to 26



### PT Procedures YTD FY 17 to 26



### Ambulance Runs YTD FY 10-17,24-26



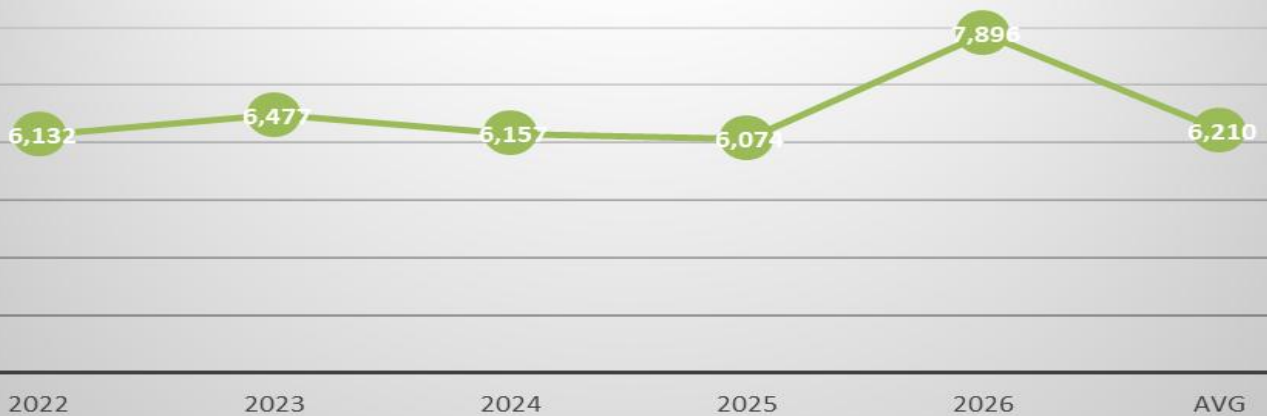
### Hospice Days YTD FY 10 to 26



## CARD REHAB Patients YTD FY 10 to 26



## Clinic Visits YTD FY 22 to 26



### Income Statement

- 1) Acute Revenue is up due to the increase in Swing days.
- 2) SNF Revenue is down due to the large decrease in census.
- 3) Outpatient Revenue is up as every outpatient department, excluding Hospice, has an increase in visits or procedures.
- 4) With Swing and Outpatient, our revenue is up 8% over the prior year.
- 5) Salaries and Wages are up 5% with the state-required wage increases and 13 more FTEs than the prior year.
- 6) Employee Benefits are up as we have had some large claims over the last few months.
- 7) Pro Fees are up due to ER provider wage increases and legal fees.
- 8) Travelers are up overall. Acute has had a 104% increase from the prior year.
- 9) Other Purchased Services are up due to locum docs in the clinic, the radiology group that charges us to read studies, and the company that provides our MRI trailer.

- 10) Utilities are down 10%, and the gap should widen as longer days increase output from our solar array.
- 11) Insurance is up with increases in liability and property insurance. Property is projected to decrease next year as we have that laundry fire claim rolling off.
- 12) Interest Income is up 148K with the Mortgage-Backed Securities (MBS).
- 13) Non-Operating Revenue is up with Retail Pharmacy having 36% increase and achieving our QIP goals, which netted over 1 million that we didn't receive in the prior year.
- 14) Non-Operating Expenses are up mostly due to drug costs as we are filling more prescriptions.
- 15) Net Income YTD is 7.6 million and should decrease over the next couple of months as we have received all our larger supplemental payments, and our contractuals will increase.

#### Balance Sheet

- 1) Cash is up as we have received all our larger supplemental payments for the year. Last fiscal year ended with 38 million in cash, so we should end well ahead of that, even with our 1.3 million Medicare repayment on the interim cost report.
- 2) Patient AR is trending in the right direction.
- 3) Inventories are up from last year due to retail pharmacy filling more prescriptions.
- 4) Medicare/Medical Settlements are down due to receiving most of them for the fiscal year.
- 5) Accounts Payable is down due to the AP run hitting the last day of the month.
- 6) Payroll and Related Liabilities are up due to the pay period ending on May 2nd, so we had 12 out of 14 days of the period sitting as liabilities.
- 7) The current liability portion of the Medicare/Medi-Cal Settlement is us splitting the payable on the interim cost report over the last few months of the year.
- 8) Total fund balance is \$64 million. For comparison, in April 2010, it was negative \$472,000, meaning liabilities exceeded assets.
- 9) Our current ratio is 13, which is well ahead of the California CAH average of 2.77.



Thank you for choosing CDW. We have received your quote.

Hardware      Software      Services      IT Solutions      Brands      Research Hub

## QUOTE CONFIRMATION

### Pricing and Availability Notice

Due to ongoing supply chain challenges, some hardware manufacturers cannot guarantee product availability or pricing until the product is shipped. While we make every effort to honor quoted pricing, if a hardware manufacturer increases its price to CDW after a quote is issued or order is accepted, we may need to update your quoted price to reflect that change irrespective of any timeframes or validity periods set forth in the quote, including up to the date of shipment. In the event of a price adjustment, we will notify you prior to shipment. Any price adjustment would only occur if the hardware manufacturer increases its pricing to CDW.

### JEFF MILES,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

This quote is subject to CDW's Third Party Cloud Services Order Form Terms and Conditions set forth at <https://www.cdwg.com/content/cdwg/en/terms-conditions/third-party-cloud-services-order-form-term-s-and-conditions-.html>

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PTVZ893	3/4/2026	NUTANIX 3 YR RENEWAL	0673037	<b>\$157,693.00</b>

### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">NUTANIX CLD INFRA NCI PRO 1-CPU RNW</a> Mfg. Part#: RSW-NCI-PRO-PR SN#:25SW000398906, LIC-02511041, Term: 07-29-2026 4:00:00 PM to 07-31-2029 4:00:00 PM Electronic distribution - NO MEDIA Contract: HealthTrust Pricing-Software (HPG-2500)	144	7325182	\$529.00	\$76,176.00
<a href="#">NUTANIX CLD INFRA NCI PRO 1-CPU RNW</a> Mfg. Part#: RSW-NCI-PRO-PR SN#:25SW000398907, LIC-02511042, Term: 06-21-2026 4:00:00 PM to 03-31-2027 4:00:00 PM Electronic distribution - NO MEDIA Contract: HealthTrust Pricing-Software (HPG-2500)	24	7325182	\$257.00	\$6,168.00
<a href="#">NUTANIX CLD INFRA NCI PRO 1-CPU RNW</a> Mfg. Part#: RSW-NCI-PRO-PR SN#:25SW000398908, LIC-02511043, Term: 08-02-2026 4:00:00 PM to 07-31-2029 4:00:00 PM Electronic distribution - NO MEDIA	72	7325182	\$981.00	\$70,632.00

**QUOTE DETAILS (CONT.)**

Contract: HealthTrust Pricing-Software (HPG-2500)

<b><u>NUTANIX HARDWARE RENEWAL SUPPORT</u></b>	1	6072643	\$465.00	\$465.00
Mfg. Part#: RS-HW-PRD-ST SN#:21FM3F240136, Term: 06-21-2026 4:00:00 PM to 03-31-2027 4:00:00 PM Electronic distribution - NO MEDIA Contract: HealthTrust Pricing-Catalog (HPG-2500)				

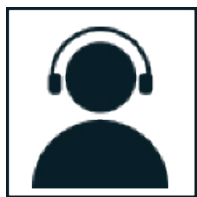
<b><u>NUTANIX PROD HW SUP RNW</u></b>	1	6149547	\$4,252.00	\$4,252.00
Mfg. Part#: RS-HW-PRD-MY SN#:23SG3G290011, Term: 08-02-2026 4:00:00 PM to 07-31-2029 4:00:00 PM Electronic distribution - NO MEDIA Contract: HealthTrust Pricing-Catalog (HPG-2500)				

These services are considered Third Party Services, and this purchase is subject to CDW's [Third Party Cloud Services Terms and Conditions](#), unless you have a written agreement with CDW covering your purchase of products and services, in which case this purchase is subject to such other written agreement.

The third-party Service Provider will provide these services directly to you pursuant to the Service Provider's standard terms and conditions or such other terms as agreed upon directly between you and the Service Provider. The Service Provider, not CDW, will be responsible to you for delivery and performance of these services. Except as otherwise set forth in the Service Provider's agreement, these services are non-cancellable, and all fees are non-refundable.

<b>SUBTOTAL</b>	\$157,693.00
<b>SHIPPING</b>	\$0.00
<b>SALES TAX</b>	\$0.00
<b>GRAND TOTAL</b>	<b>\$157,693.00</b>

<b>PURCHASER BILLING INFO</b>	<b>DELIVER TO</b>
<b>Billing Address:</b> MAYERS MEMORIAL HOSPITAL ACCOUNTS PAYABL PO BOX 459 FALL RIVER MILLS, CA 96028-0459 <b>Phone:</b> (530) 336-5511 <b>Payment Terms:</b> NET 30-VERBAL	<b>Shipping Address:</b> MAYERS MEMORIAL HOSPITAL DISTR 43563 STATE HIGHWAY 299 E FALL RIVER MILLS, CA 96028-9787 <b>Shipping Method:</b> ELECTRONIC DISTRIBUTION
	<b>Please remit payments to:</b> CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



**Sales Contact Info**

**Emma Divyak** | (866) 607-0217 | [emmadv@cdw.com](mailto:emmadv@cdw.com)

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<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

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